To whom it may concern,

I write this letter of recommendation for William Barouch, who we had the pleasure of mentoring during the Dec 2021 - Jan 2022 Uber Work Experience Program powered by Crimson.

My colleagues and I had the pleasures of interacting with a cohort of extremely talented and proactive students from all around the world. They partook in a program where market research, UI/UX, product management and marketing were the core competencies, helping us strategise and research a new ridesharing product.

Throughout the program William showed an interest in the broader workings of Uber as a whole. With genuine interest in learning more about our company, we were delighted to be able to offer mentorship, guidance and exciting opportunities. The Uber Work Experience Program involved a 1 month project based, cohort driven work experience for secondary school students. The program involved undertaking in investigations that included:

- Discussing the pathway into Uber and how it's values sets it apart from other technology companies.
- Working on a case project related to a new product in a new target market
- Gaining project management skills as useful tools to help streamline work and operations when tasked with a project outside of academic curricula.
- Partaking in primary and secondary research about the market to determine the competitive environment and market opportunities
- Understanding the importance of marketing for Uber given the competitive nature of it's offerings.
- Learning Figma to design UI/UX mockups of what the new product would look and feel like for users.
- Learning how to partake in agile development through constant feasibility and validation tests.
- Learning slide deck creation and how to present to company representatives in a professional, articulate and succinct manner.
- Learning consulting frameworks and how to apply strategic thinking to break down problems.
- Working cooperatively in teams with other interns and proactively working on tasks in their own time to solve the internship project.
- Pitching to a panel of industry mentors and Uber representatives through articulation of ideas and recommendations for Uber.

I would highly recommend William for further educational pursuits, future work experience programs or professional undertakings. William was a pleasure to have in the program and we have no doubt he will excel in whatever he undertakes. We wish William well and hope to see him soon.

## Kind regards,





Mustafa Qureshi

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